



PRESS RELEASE

CETel Chooses AFRICASAT-1a for Pan-African VSAT Services

Kuala Lumpur / Cologne, 6 November 2017 – MEASAT Satellite Systems Sdn. Bhd. (“MEASAT”) announced today an agreement with Central European Telecom Services GmbH (“CETel”) to provide pan-African C-band VSAT satellite services via the AFRICASAT-1a satellite at 46.0°E.

AFRICASAT-1a’s high-power and excellent look angles, combined with MEASAT’s customised solutions, were defining factors in CETel’s selection. The deal underscores the satellite’s attractiveness amongst teleport operators for services across the highly competitive African market.

CETel, a German provider of managed end-to-end communications solutions, services global customers from their teleport in Germany. Their independent solutions approach closed many long-term agreements in various industries and make them a perfect partner for individual and encompassing communications networks.

“We are happy to announce and start a successful cooperation with MEASAT,” said Guido Neumann, Managing Director of CETel. “AFRICASAT-1a delivers great coverage paired with powerful beams that allows us to further expand our service portfolio.”

“CETel is an established VSAT service provider and were awarded the VSAT Global “Service Provider of the Year” at the Global VSAT Forum in 2017. Investing and building a new service delivery platform on AFRICASAT-1a speaks volumes about the impressive performance of our satellite, our support capabilities and our ability to offer customized solutions via a partnership model,” said Raj Malik, Senior Vice President - Sales, MEASAT. “Once again, this reinforces AFRICASAT-1a as Africa’s preferred satellite communications platform.”

MEASAT is a Malaysian-based global satellite operator with capacity across six (6) communications satellites, providing services to over 150 countries across Asia, Middle East, Africa, Europe and Australia.

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About CETel

CETel is an independent German provider of global satellite, fiber and wireless enabled communications solutions. CETel offers fixed and mobile satellite services to various vertical markets. Customers take advantage of fully managed services designed to individual requirements, operated from CETel's own teleport near Cologne, Germany. Strategic partnerships with leading satellite operators and equipment manufacturers allow for tailored solutions in a timely and cost-efficient manner. As a private and independent company, CETel is able to select technologies independently, without the limitation to one or few suppliers.

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About MEASAT

MEASAT is a premium supplier of communication and video services to leading broadcasters, Direct-To-Home (DTH) platforms and telecom operators. With capacity across six (6) communication satellites, MEASAT provides services to over 150 countries representing 80% of the world's population across Asia, Middle East, Africa, Europe and Australia.

The MEASAT satellite fleet includes the state-of-the-art MEASAT-3, MEASAT-3a and MEASAT-3b satellites co-located at 91.5°E, supporting Asia's premium DTH and video distribution neighbourhood; MEASAT-2 at 148.0°E; and, MEASAT-5 at 119.5°E. In Africa, the AFRICASAT-1a satellite at 46.0°E provides satellite capacity across the African continent with connectivity to Europe, the Middle East, Malaysia and Singapore.

Working with a select group of world-class partners, MEASAT also provides a complete range of broadcast and telecommunications solutions. Services include UHD, HD and SD video play-out, video turnaround, co-location, uplinking, broadband and IP termination services. For more information, please visit www.measat.com.

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